

*Financial Report - FY 2017
Year to Date April 30, 2017*

June 14, 2017

Major Highlights

Through
April 30, 2017

Revenue

- Sales tax remittances received through YTD April 2017 are 4.2% higher than YTD April 2016
- Plaza Saltillo lease income budgeted for \$1.6M and will not realize in FY 2017
- Capital Grants are below budget due to delayed spending on Downtown station and Rail Tiger projects

Operating Expenses

- \$128.1 million expended to date, or 51.6% of full year budget
- Favorable variances in salaries, wages & benefits due to vacancies ~\$1.3M favorable to budget
- Delayed timing of professional services
- Lower diesel cost per gallon and usage ~ \$4.5M favorable to budget

Capital Projects

- Capital project spending is below budget with 48% of budget expended or committed
- FY 2017 Capital spending forecast of \$122.5M; Below budget by \$36.1M
 - FY 2017 delayed spending for TIGER Grant Project, Downton Station Improvements, Central Subdivision Quiet Zone, Westgate Transit Center Park & Ride and Private Crossing Signalization

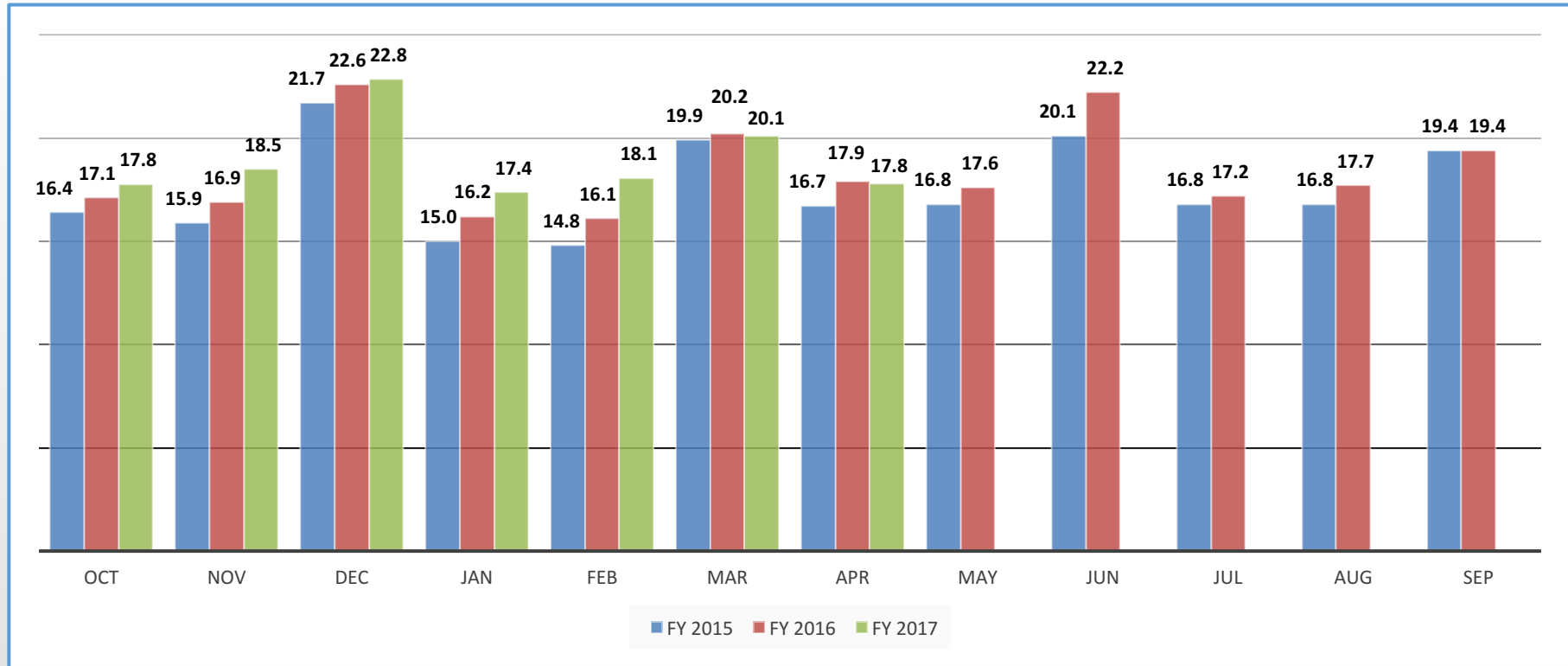
Revenue

Through
April 30, 2017

\$' Million Category	FY17 Apr YTD Actual	FY17 Full Year Budget	% of Budget	Comments
<i>Ridership</i>	<i>18,051,993</i>	<i>30,565,742</i>	<i>59.1%</i>	
Sales Tax	\$134.7	\$231.1	58.3%	Oct - Mar actual receipts, with Apr accrued Free ride days during 2 elections and New Year;
Passenger Fares	9.7	18.4	52.6%	Elimination of Premium Fare not budgeted
Third Party Fares	4.0	6.6	60.3%	
Freight Railroad Revenue	2.5	4.3	56.6%	
Other Revenue	2.2	4.7	47.4%	Plaza Saltillo Lease income of \$1.6M budgeted and will not realize in FY17
Operating Contributions and Grants	21.6	30.0	72.1%	Variance due to timing; Grant is typically fully drawn by July
Capital Contributions and Grants	12.0	41.4	29.1%	Variance due to timing; Recognized when eligible expenses are paid
Total	\$186.8	\$336.6	55.5%	
<i>Fare Revenue per Passenger</i>	<i>\$ 0.76</i>	<i>\$ 0.82</i>		

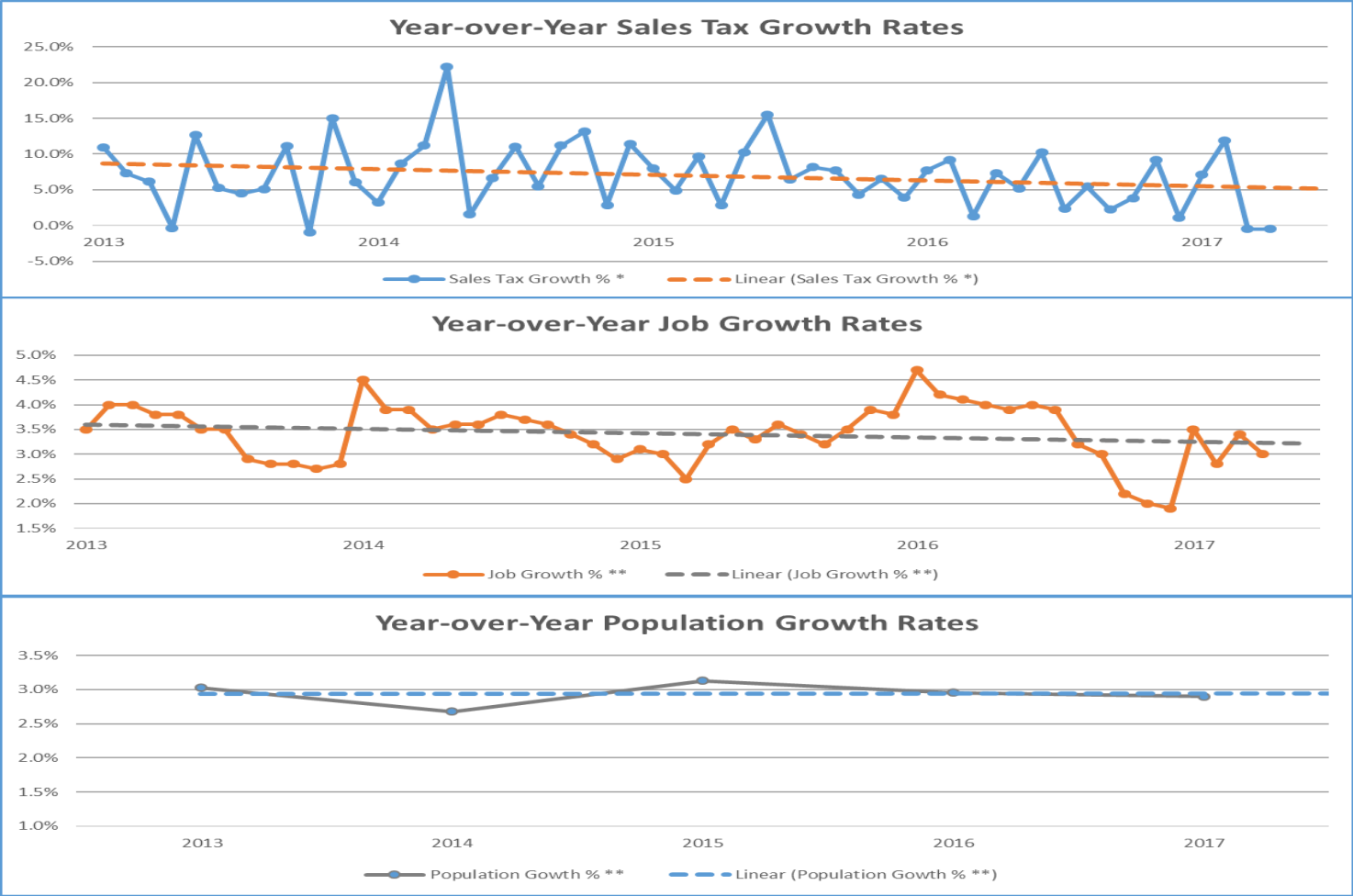
Actual Sales Tax Receipts

\$'M



Total \$210.4M \$221.3M \$132.4M

Growth Rate Trends



* Cap Metro ** Austin Round Rock Metropolitan Statistical Area

Operating Expenses

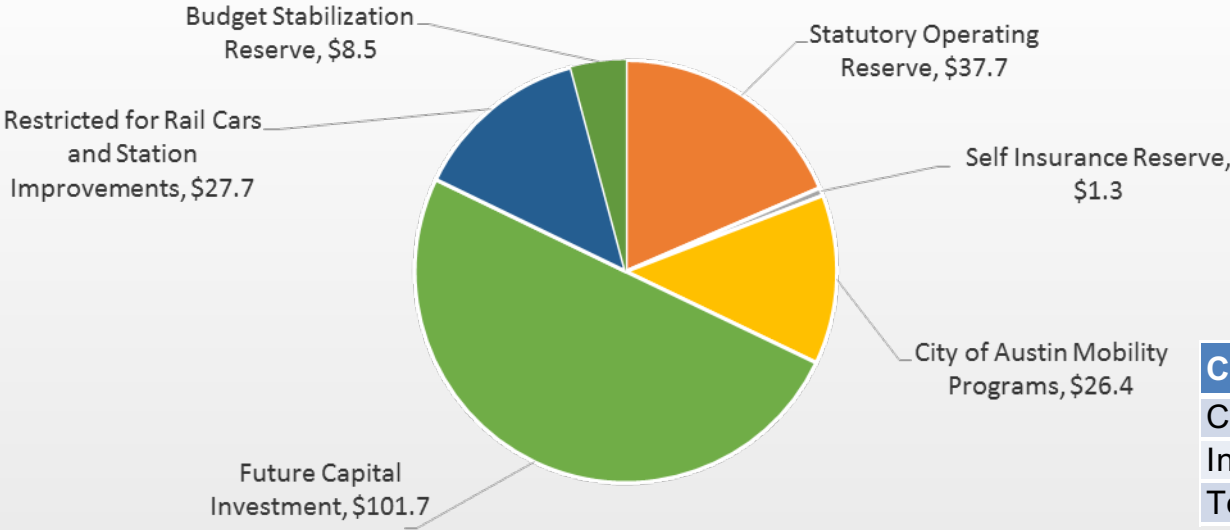
Through
April 30, 2017

\$' Million Category	FY17 Apr YTD Actual	FY17 Full Year Budget	% of Budget	Comments
Revenue Hours	1,045,337	1,947,446	53.7%	
Revenue Miles	14,340,756	26,083,768	55.0%	
Salaries and Benefits	\$21.8	\$39.3	55.4%	Favorable variance of \$1.3M due to vacancies not budgeted
Professional Services	8.3	21.6	38.2%	Multiple contracts with delayed spending
Materials and Supplies	0.4	1.7	22.5%	
Fuel and Fluids	6.5	20.4	32.0%	\$2.7M favorable due to lower than budgeted diesel cost; \$1.8M favorable usage variance to budget
Utilities	1.5	3.1	48.5%	
Insurance	0.4	0.9	45.3%	
Taxes	0.6	0.0	0.0%	
Purchased Transportation	86.3	154.0	56.0%	
Lease/Rentals	1.0	2.3	42.1%	
Other Expenses	1.4	4.9	29.4%	Delayed timing of advertising expense and \$800K contingency
Total	\$128.1	\$248.2	51.6%	
Cost per Revenue Hour	\$ 122.55	\$ 127.45		

Cash, Investments and Reserves

Through
April 30, 2017

Rounded in millions of dollars



Cash & Investments	
Cash and cash equivalents	\$73.4M
Investments	\$129.9M
Total	\$203.3M

- Note:**
- Additional funding was allocated to the statutory operating and budget stabilization reserves based on the Board approved funding formula. The statutory operating reserve equals two months of FY 2016 operating expenses. Contributions to the budget stabilization reserve began in February 2016 and \$7 million was reserved in FY 2016, with an additional contribution of \$3 million budgeted for FY 2017 in quarterly installments of \$750,000.
 - Funds for future capital investment will be required to help address extensive 2017 capital needs. The capital budget for 2017 is \$158 million, with \$69 million funded by FY 2017 Income and \$89 million from reserves. These capital improvements are needed to get caught up with the state of good repair of the community's transit infrastructure and to be in compliance with Federal regulations.

Capital Projects Summary

Through
April 30, 2017

\$'000 Project Category	Expended	Outstanding Commitments	Budget	Expended & Committed as % of Budget	Comments
Commuter Rail	\$11,941	\$21,573	\$63,550	52.7%	Payment on 4 New Trains, Tiger Grant Project and Rail Replacement
Vehicles	30,211	120	57,055	53.2%	Bus Replacements, 6 Additional Commuter Buses and 19 Additional Paratransit Vans
Information Technology	1,601	1,978	8,287	43.2%	Intelligent Transportation Systems Project
Real Estate	34	45	344	23.0%	
Facilities	3,912	3,856	20,645	37.6%	Lakeline Parking, Downtown Station and Bus Stop Accessibility
Freight Railroad	150	65	3,680	5.9%	
Property and Asset Mgmt	277	77	2,583	13.7%	
Contingency	-	-	1,500	0.0%	
Security	14	8	897	2.4%	
Total	\$48,141	\$27,722	\$158,541	47.9%	

Outstanding commitments are for the purchase orders that have been issued.

Questions/Discussion