

*Financial Report - FY 2017
Year to Date February 28, 2017*

April 12, 2017

Major Highlights

Through
Feb 28, 2017

The Agency performs soft closes during mid-quarter months with revenues & expenses not fully accrued

Revenue

- Sales tax remittances received through January 2017 are 4.9% higher than same period 2016
- FY 2017 sales tax revenue is budgeted at 4.4% growth above the FY 2016 Actuals
- Capital Grants below budget due to timing of processing eligible paid expenses
- Other revenues are tracking close to budget

Operating Expenses

- \$90.3 million expended to date, or 36.4% of full year budget
- Favorable variances in salaries, wages & benefits due to vacancies
- Delayed timing of professional services
- Lower diesel costs per gallon ~ \$2.2M favorable to budget

Capital Projects

- Capital projects are on track with 46% of budget, expended or committed

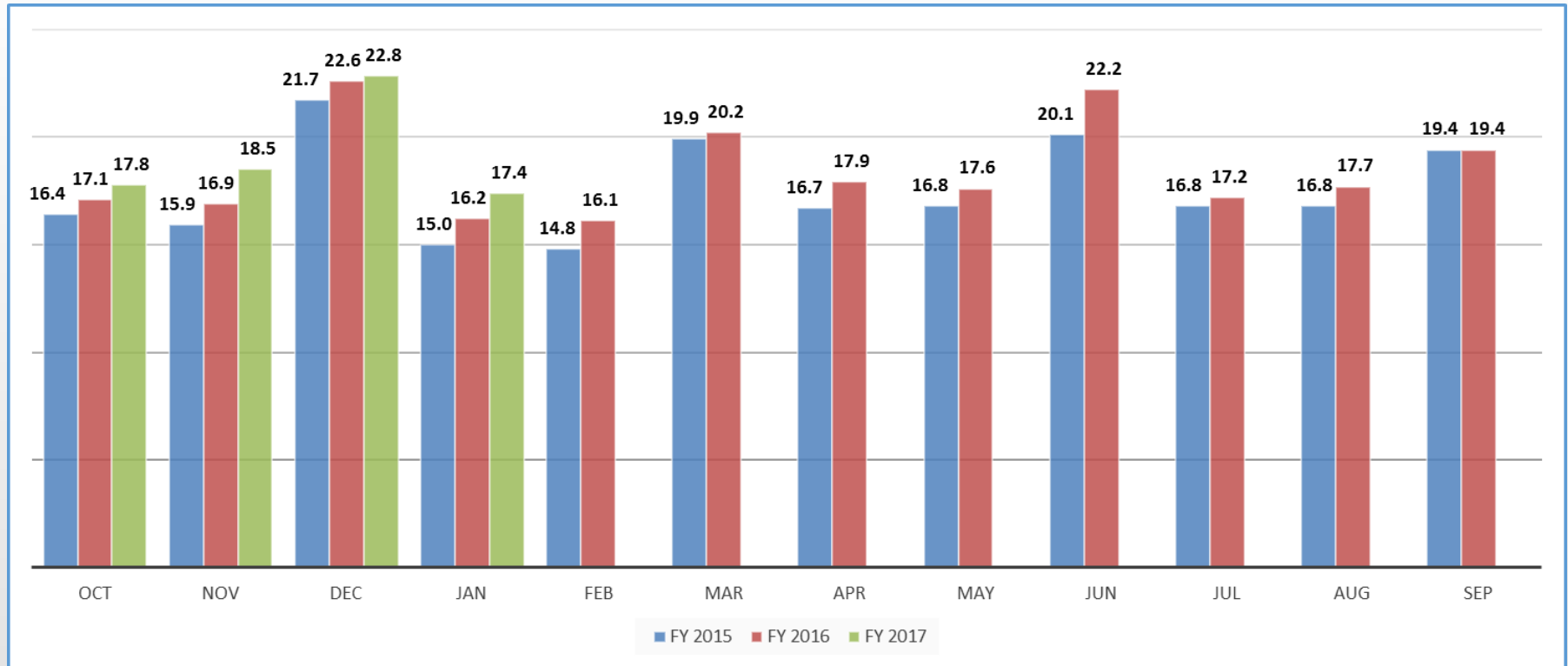
Revenue

Through
Feb 28, 2017

\$' Million Category	FY17 Feb YTD Actual	FY17 Full Year Budget	% of Budget	Comments
<i>Ridership</i>	<i>12,677,639</i>	<i>30,565,742</i>	<i>41.5%</i>	
Sales Tax	\$91.9	\$231.1	39.7%	Oct-Dec actual receipts, with Jan & Feb accrued Variance due to free ride days during 2 elections and New Year
Passenger Fares	6.9	18.4	37.5%	
Third Party Fares	2.7	6.6	41.3%	
Freight Railroad Revenue	1.7	4.3	39.8%	
Other Revenue	1.4	4.7	29.6%	Plaza Saltillo Lease income \$1.6M budgeted for 2nd half of FY17
Operating Contributions and Grants	15.0	30.0	50.1%	Variance due to timing. Grant is typically fully drawn by July
Capital Contributions and Grants	7.3	41.4	17.7%	Variance due to timing. Recognized when eligible expenses are paid
Total	\$127.0	\$336.6	37.7%	
<i>Fare Revenue per Passenger</i>	<i>\$ 0.76</i>	<i>\$ 0.82</i>		

Actual Sales Tax Receipts

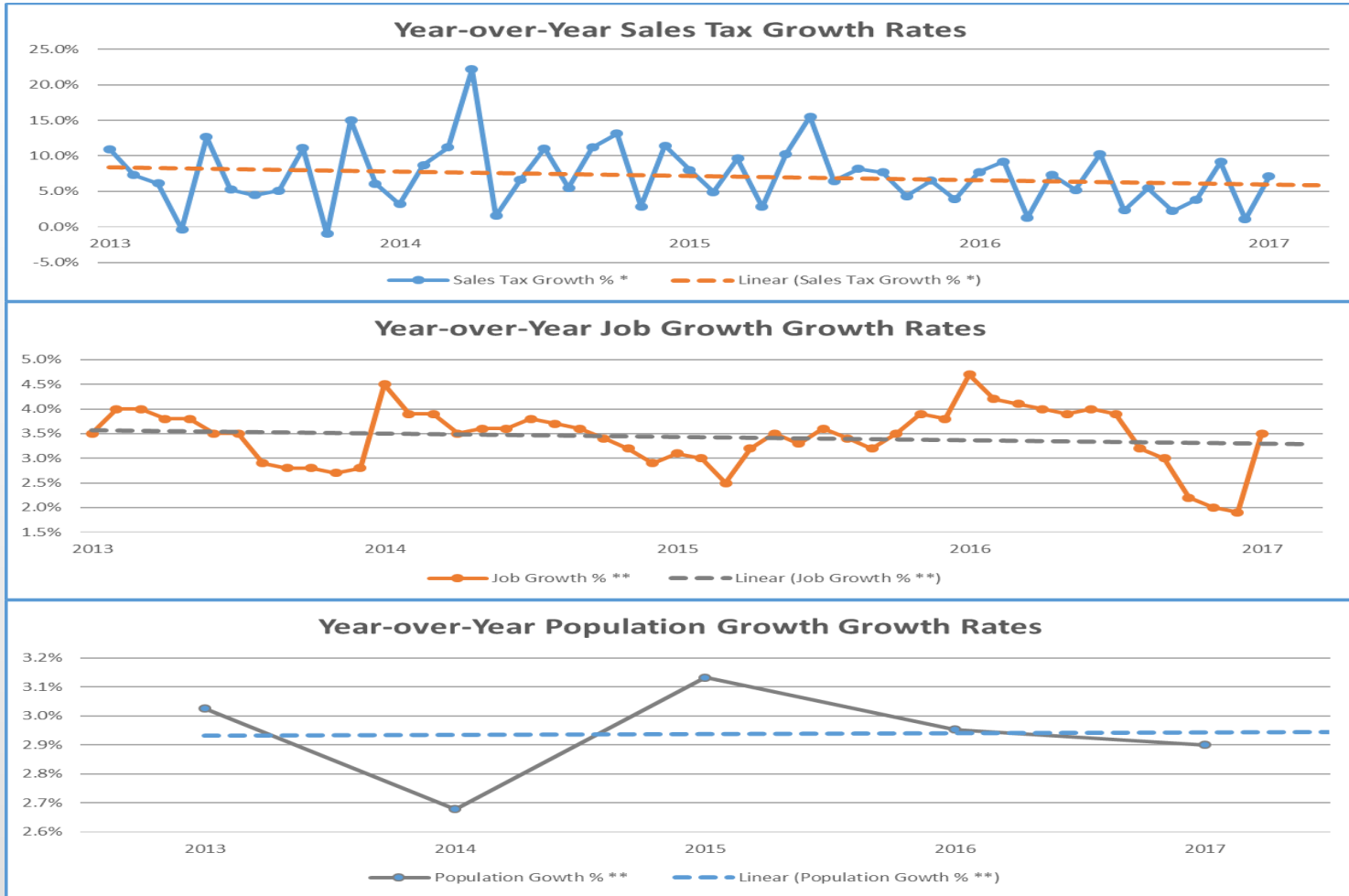
\$'M



Total \$210.4M \$221.3M \$76.5M

Sales Taxes are received two and a half months in arrears.

Sales Tax Trends



* Cap Metro ** Austin Round Rock Metropolitan Statistical Area

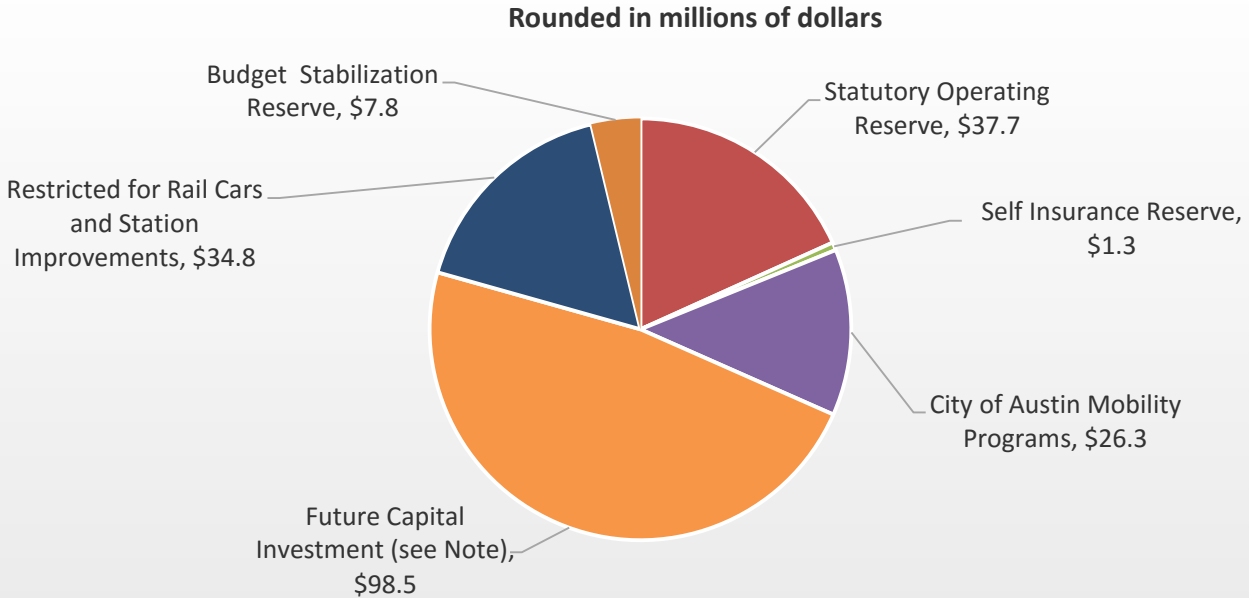
Operating Expenses

Through
Feb 28, 2017

\$' Million Category	FY17 Feb YTD Actual	FY17 Full Year Budget	% of Budget	Comments
Revenue Hours	746,591	1,947,446	38.3%	
Revenue Miles	10,221,158	26,083,768	39.2%	
Salaries and Benefits	\$15.0	\$39.3	38.2%	Favorable variance of \$1.1M due to vacancies not budgeted
Professional Services	5.4	21.6	24.8%	Multiple contracts with delayed spending
Materials and Supplies	0.3	1.7	15.0%	
Fuel and Fluids	4.6	20.4	22.7%	\$2.2M favorable due to lower than budgeted diesel cost
Utilities	1.0	3.1	33.5%	
Insurance	0.3	0.9	36.9%	
Taxes	0.4	0.0	0.0%	
Purchased Transportation	61.5	154.0	39.9%	
Lease/Rentals	0.7	2.3	32.2%	
Other Expenses	1.0	4.9	20.7%	Delayed timing of advertising exp & \$1M contingency
Total	\$90.3	\$248.2	36.4%	
Cost per Revenue Hour	\$ 120.99	\$ 127.45		

Cash, Investments and Reserves

Through
Feb 28, 2017



Cash & Investments	
Cash and cash equivalents	\$72.7M
Investments	\$133.6M
Total	\$206.3M

Note:

- Additional funding was allocated to the statutory operating and budget stabilization reserves based on the Board approved funding formula. The statutory operating reserve equals two months of FY 2016 operating expenses. Contributions to the budget stabilization reserve began in February 2016 and \$7 million was reserved in FY 2016, with an additional contribution of \$3 million budgeted for FY 2017 in quarterly installments of \$750,000.
- Funds for future capital investment will be required to help address extensive 2017 capital needs. The capital budget for 2017 is \$158 million, with \$69 million funded by FY 2017 Income and \$89 million from reserves. These capital improvements are needed to get caught up with the state of good repair of the community's transit infrastructure and to be in compliance with Federal regulations.

Capital Projects Summary

Through
Feb 28, 2017

\$'000 Project Category	Expended	Outstanding Commitments	Budget	Expended & Committed as % of Budget	Comments
Commuter Rail	\$8,219	\$23,519	\$63,550	49.9%	Progress payment on 4 New Trains, Tiger Grant project and Rail Replacement
Vehicles	30,197	103	52,005	58.3%	Bus Replacements; 6 Additional Commuter Buses and 19 Additional Paratransit Vans
Information Technology	938	2,446	8,287	40.8%	Intelligent Transportation Systems Project
Real Estate	29	51	344	23.0%	
Facilities	2,728	3,523	20,645	30.3%	Lakeline Parking, Downtown Station & Bus Stop Accessibility
Freight Railroad	150	65	3,680	5.9%	
Property and Asset Mgmt	142	110	2,583	9.8%	
Contingency	-	-	6,550	0.0%	
Security	14	8	897	2.4%	
Total	\$42,417	\$29,825	\$158,541	45.6%	

Outstanding commitments are for the purchase orders that have been issued.

Questions/Discussion