

*Financial Report - FY 2017
Year to Date January 31, 2017*

March 15, 2017

Major Highlights

Through
Jan 31, 2017

The Agency performs soft closes during mid-quarter months with revenues & expenses not fully accrued.

Revenue

- Sales tax remittances received through December 2016 are 4.3% higher than same period 2015.
- FY 2017 sales tax revenue is budgeted at 4.4% growth above the FY 2016 Actuals.
- Grants below budget due to timing of processing eligible paid expenses.
- Other revenues are tracking close to budget.

Operating Expenses

- \$72.2 million expended to date, or 29.1% of full year budget
- Favorable variances in salaries, wages & benefits due to vacancies,
- Delayed timing of professional services
- Lower diesel costs per gallon ~ \$1.8M favorable to budget.

Capital Projects

- Capital projects are on track with 42% of budget, expended or committed.

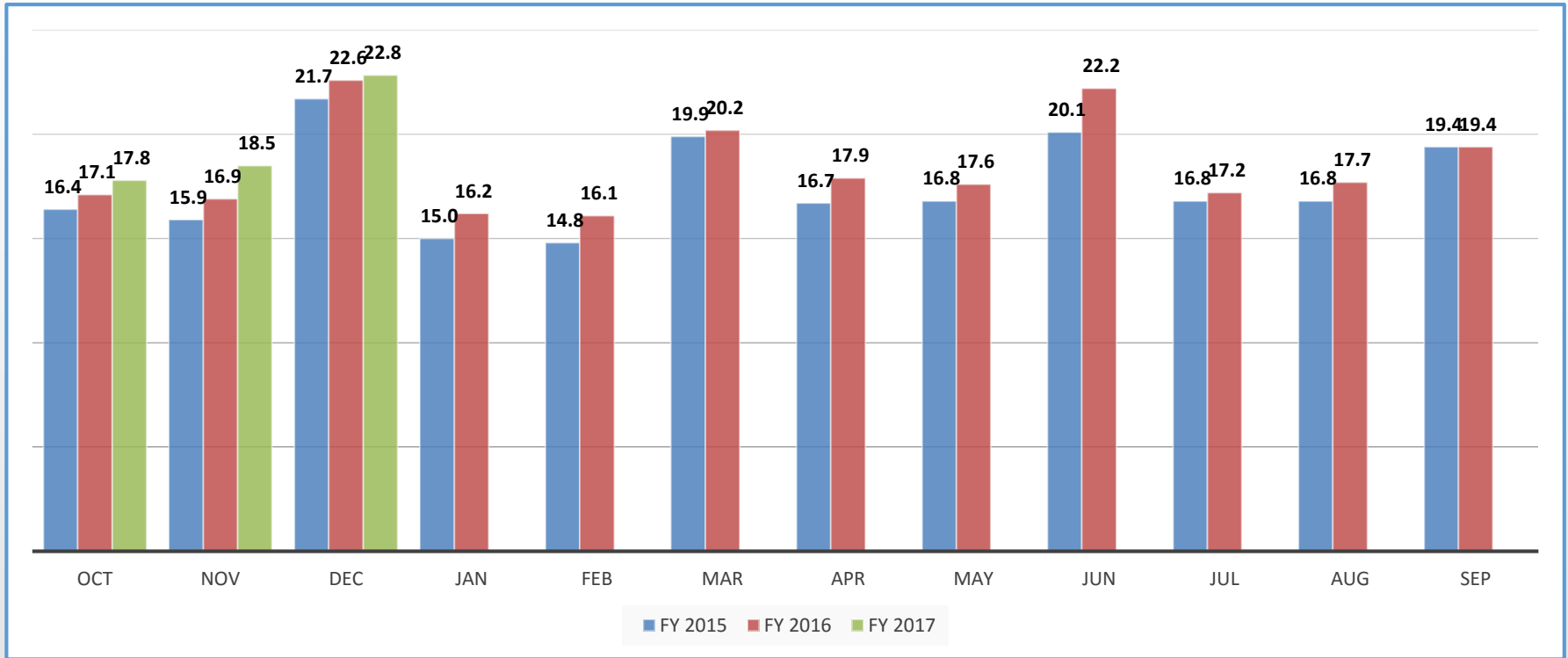
Revenue

Through
Jan 31, 2017

\$' Million Category	FY17 Jan YTD Actual	FY17 Full year Budget	% of Budget	Comments
<i>Ridership</i>	<i>10,199,444</i>	<i>30,565,742</i>	<i>33.4%</i>	
Sales Tax	\$76.7	\$231.1	33.2%	Oct & Nov actual receipts, with Dec & Jan accrued. Variance due to free ride days during 2 elections and New Year
Passenger Fares	5.7	18.4	30.9%	
Third Party Fares	2.2	6.6	33.5%	
Freight Railroad Revenue	1.4	4.3	32.2%	
Other Revenue (Excl. Inv. Income)	0.6	3.7	16.5%	
Investment Income	0.4	1.0	44.5%	
Other Revenue	1.0	4.7	22.4%	Plaza Saltillo Lease income \$1.6M budgeted for 2nd half of FY17
Operating Contributions and Grants	7.1	30.0	23.7%	Variance due to timing. Recognized when eligible expenses are paid
Capital Contributions and Grants	6.8	41.4	16.5%	Variance due to timing. Recognized when eligible expenses are paid
Total	100.9	336.5	30.0%	
<i>Fare Revenue per Passenger</i>	<i>\$ 0.77</i>	<i>\$ 0.82</i>		

Actual Sales Tax Receipts

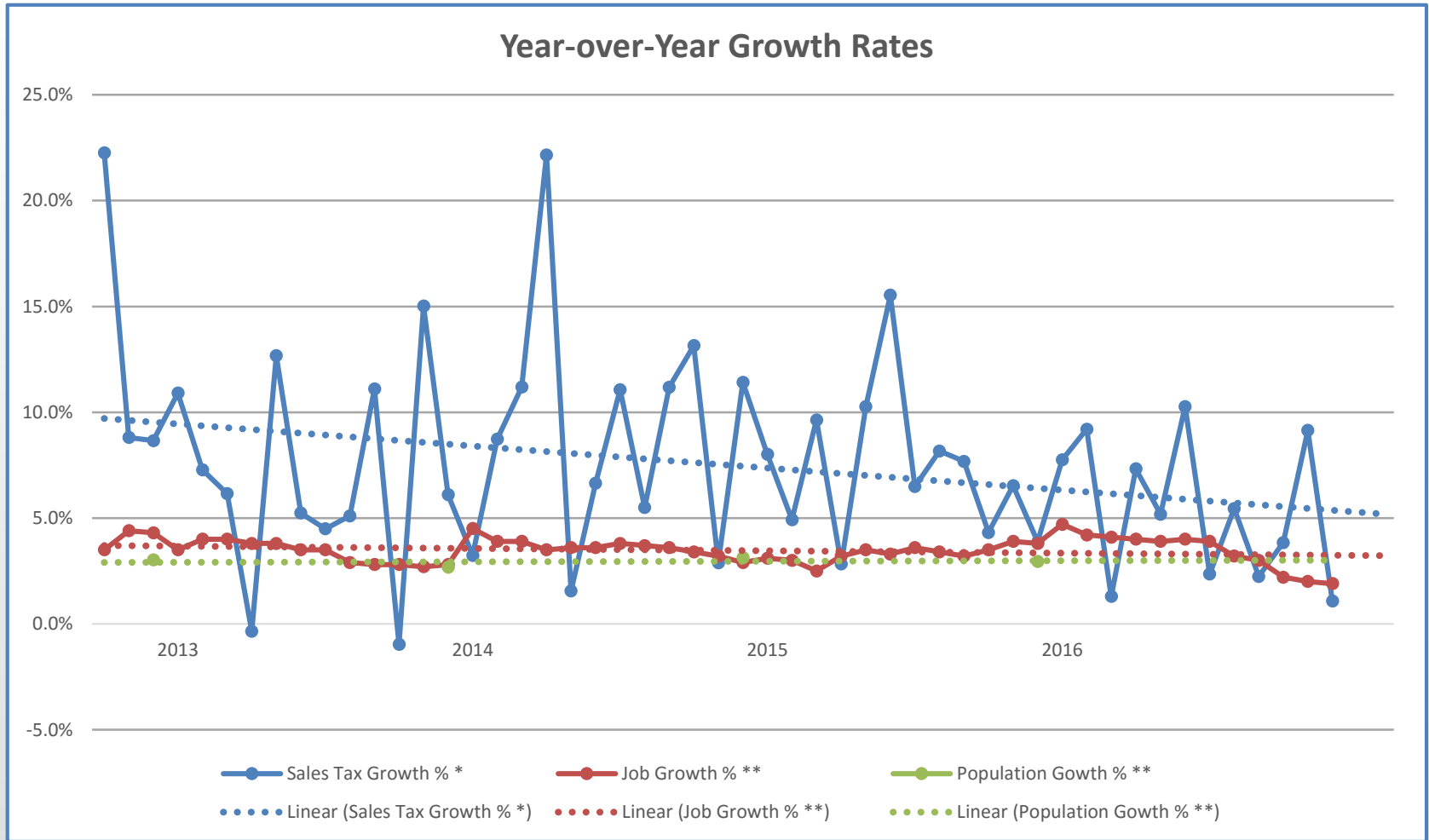
\$'M



Total \$210.4M \$221.3M \$59.1M

Sales Taxes are received two and a half months in arrears.

Sales Tax Trends



* Cap Metro ** Austin Round Rock Metropolitan Statistical Area

Operating Expenses

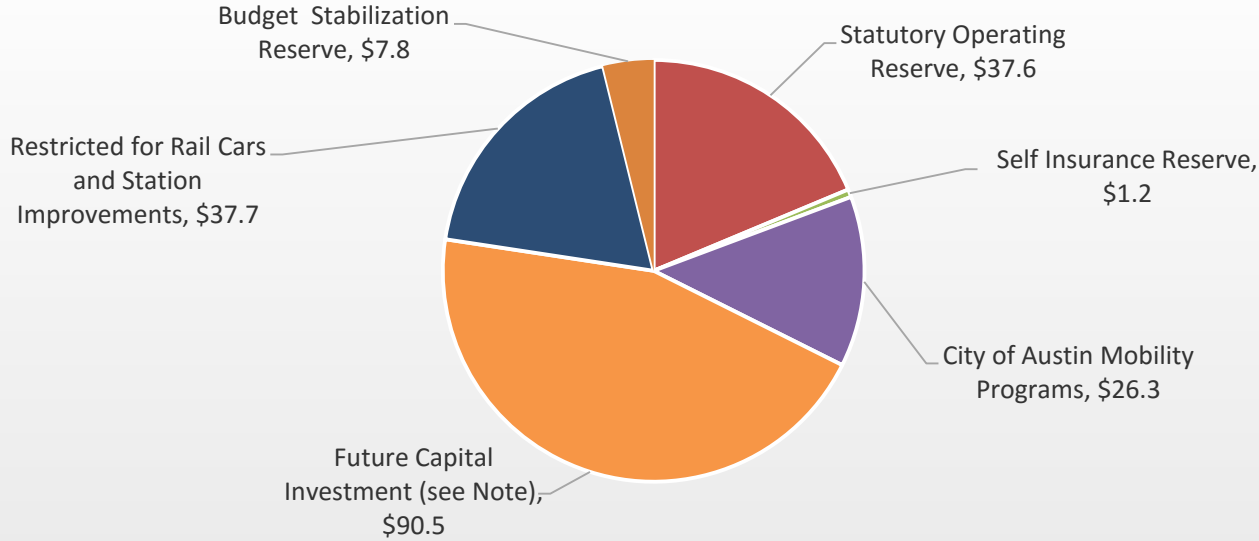
Through
Jan 31, 2017

\$' Million Category	FY17 Jan YTD Actual	FY17 Full year Budget	% of Budget	Comments
<i>Revenue Hours</i>	600,263	1,947,446	30.8%	
<i>Revenue Miles</i>	8,200,446	26,083,768	31.4%	
Salaries and Benefits	\$12.1	\$39.3	30.8%	Favorable variance of \$1M due to vacancies not budgeted.
Professional Services	4.1	21.6	18.7%	Multiple contracts with delayed spending
Materials and Supplies	0.2	1.7	11.6%	
Fuel and Fluids	3.8	20.4	18.6%	\$1.8M favorable due to lower than budgeted diesel cost
Utilities	0.8	3.1	26.2%	
Insurance	0.3	0.9	33.4%	
Taxes	0.3	0.0	-	
Purchased Transportation	49.3	154.0	32.0%	
Lease/Rentals	0.5	2.3	22.3%	
Other Expenses	0.8	4.9	17.3%	Delayed timing of advertising exp & \$1M contingency
Total	72.2	248.2	29.1%	
<i>Cost per Revenue Hour</i>	\$ 120.28	\$ 127.45		

Cash, Investments and Reserves

Through
Jan 31, 2017

Rounded in millions of dollars



Cash & Investments	
Cash and cash equivalents	\$67.4M
Investments	\$133.6M
Total	\$201.1M

Note:

- Additional funding was allocated to the statutory operating and budget stabilization reserves based on the Board approved funding formula. The statutory operating reserve equals two months of FY 2016 operating expenses. Contributions to the budget stabilization reserve began in February 2016 and \$7 million was reserved in FY 2016, with an additional contribution of \$3 million budgeted for FY 2017 in quarterly installments of \$750,000.
- Funds for future capital investment will be required to help address extensive 2017 capital needs. The capital budget for 2017 is \$158 million, with \$69 million funded by FY 2017 Income and \$89 million from reserves.
- These capital improvements are needed to get caught up with the state of good repair of the community's transit infrastructure and to be in compliance with Federal regulations.

Capital Projects Summary

Through
Jan 31, 2017

In \$'000 Project Category	Expended	Outstanding Commitments	Budget	Expended & Committed as % of Budget	Comments
Commuter Rail	\$5,337	\$21,656	\$63,550	42.48%	Progress payment on 4 new trains & Tiger grant project
Vehicles	\$28,926	\$1,046	\$52,005	57.63%	Bus replacements and 6 addtl commuter buses
Information Technology	\$618	\$2,762	\$8,287	40.78%	Intelligent Transportation Systems Project
Real Estate	\$27	\$48	\$344	21.84%	Lakeline parking, Downtown station & Bus Stop Accessibility
Facilities	\$1,855	\$4,066	\$20,645	28.68%	
Freight Railroad	\$149	\$93	\$3,680	6.57%	
Property and Asset Manag	\$142	\$110	\$2,583	9.76%	
Contingency	\$0	\$0	\$6,550	0.00%	
Security	\$14	\$8	\$897	2.44%	
Total	\$37,066	\$29,790	\$158,541	42.17%	

Outstanding commitments are for the purchase orders that have been issued.

Questions/Discussion