

Financial Report – Fiscal Year 2018

Year to Date November 30, 2017

Presented on January 17, 2018

Major Highlights

Revenue

- FY2018 sales tax revenue budgeted at 2.5% growth over FY2017
- Sales tax remittances received YTD November 2017 are 4.7% higher than YTD November 2016
- Capital contributions and grants are below budget due to timing of processing eligible paid expenses

Operating Expenses

- \$37.8 million expended to date, or 15.1% of full year budget
- Year to date diesel cost of \$1.96 per gallon is in-line with budgeted rate of \$2.00 per gallon

Capital Projects

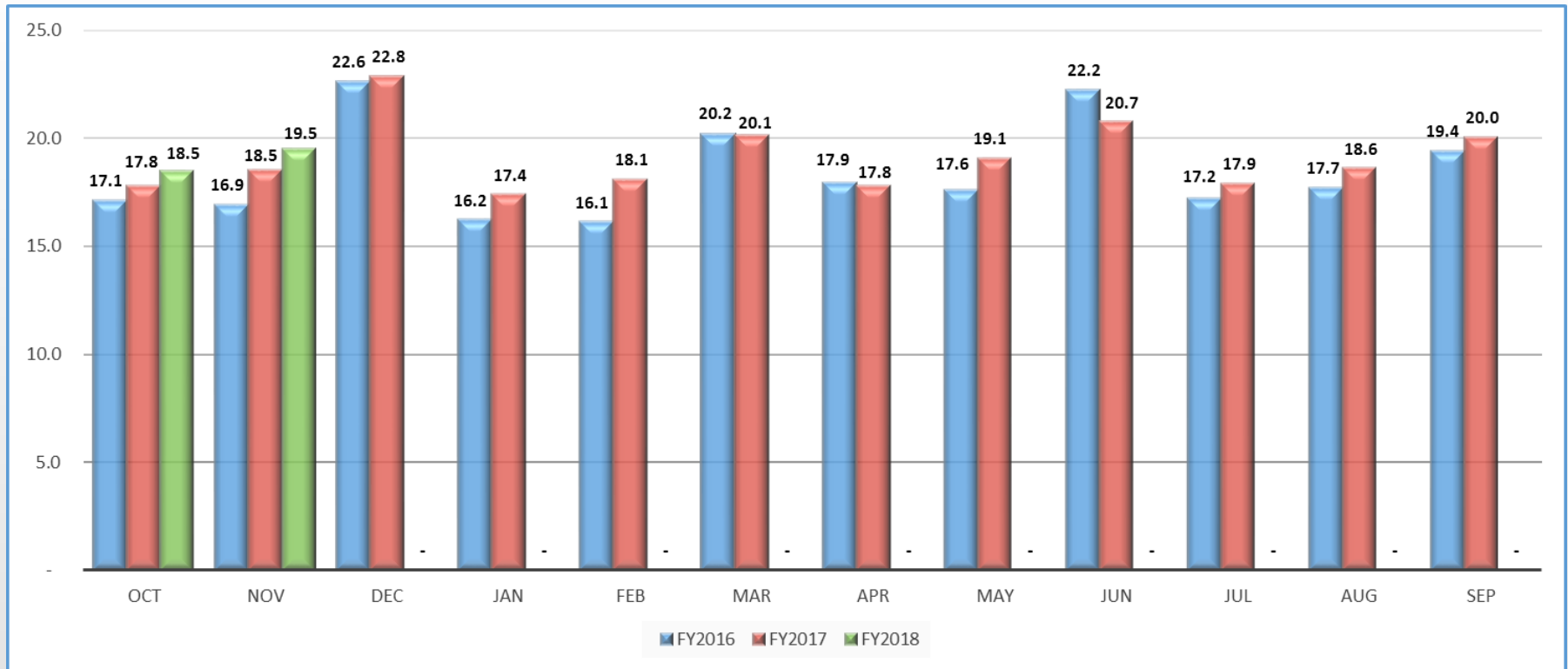
- FY2018 capital project budget of \$151.5 million
- \$7.5 million expended to date, or 4.9% of full year budget
 - Bus Replacements – 11 Transit Buses
- \$61.2 million outstanding commitments have been issued, or 40.4% of full year budget
 - Positive Train Control, TIGER Grant Project and Intelligent Transportation System Project

Revenue

\$' Million Category	FY18 Nov YTD Actual	FY18 Full Year Budget	% of Budget	Comments
<i>Ridership</i>	<i>5,540,137</i>	<i>31,680,026</i>	<i>17.5%</i>	
Sales Tax	\$36.4	\$234.1	15.5%	October actual receipt; November accrued
Passenger Fares	2.8	19.0	14.9%	
Third Party Fares	1.2	6.2	19.7%	
Freight Railroad Revenue	0.8	4.1	19.6%	
Other Revenue	1.0	3.0	34.5%	
Operating Contributions and Grants	4.6	30.6	15.2%	
Capital Contributions and Grants	-	38.5	0.0%	Timing of processing eligible paid expenses
Total	\$46.9	\$335.4	14.0%	
<i>Fare Revenue per Passenger</i>	<i>\$ 0.73</i>	<i>\$ 0.80</i>		

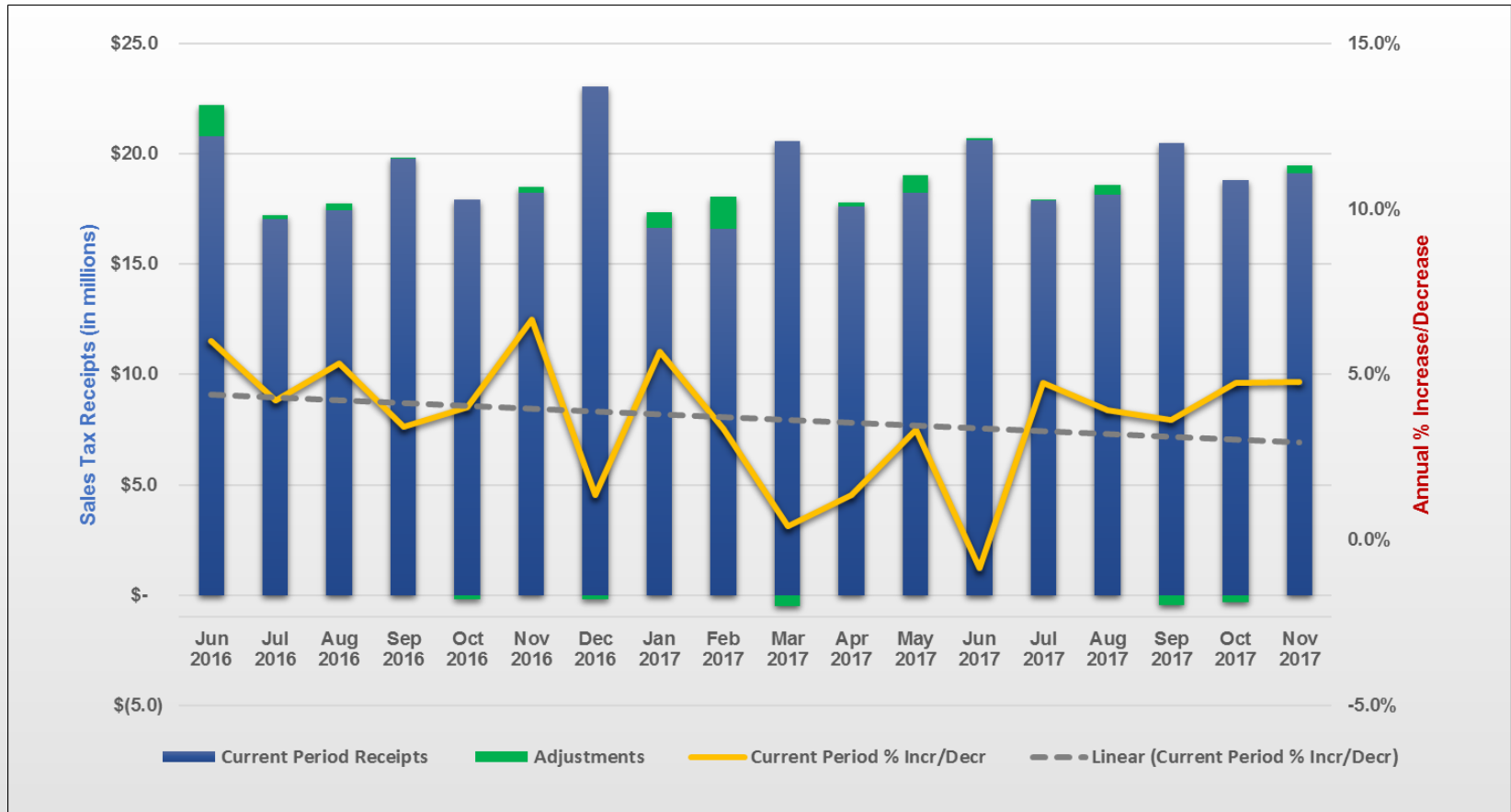
Actual Sales Tax Receipts

\$'M



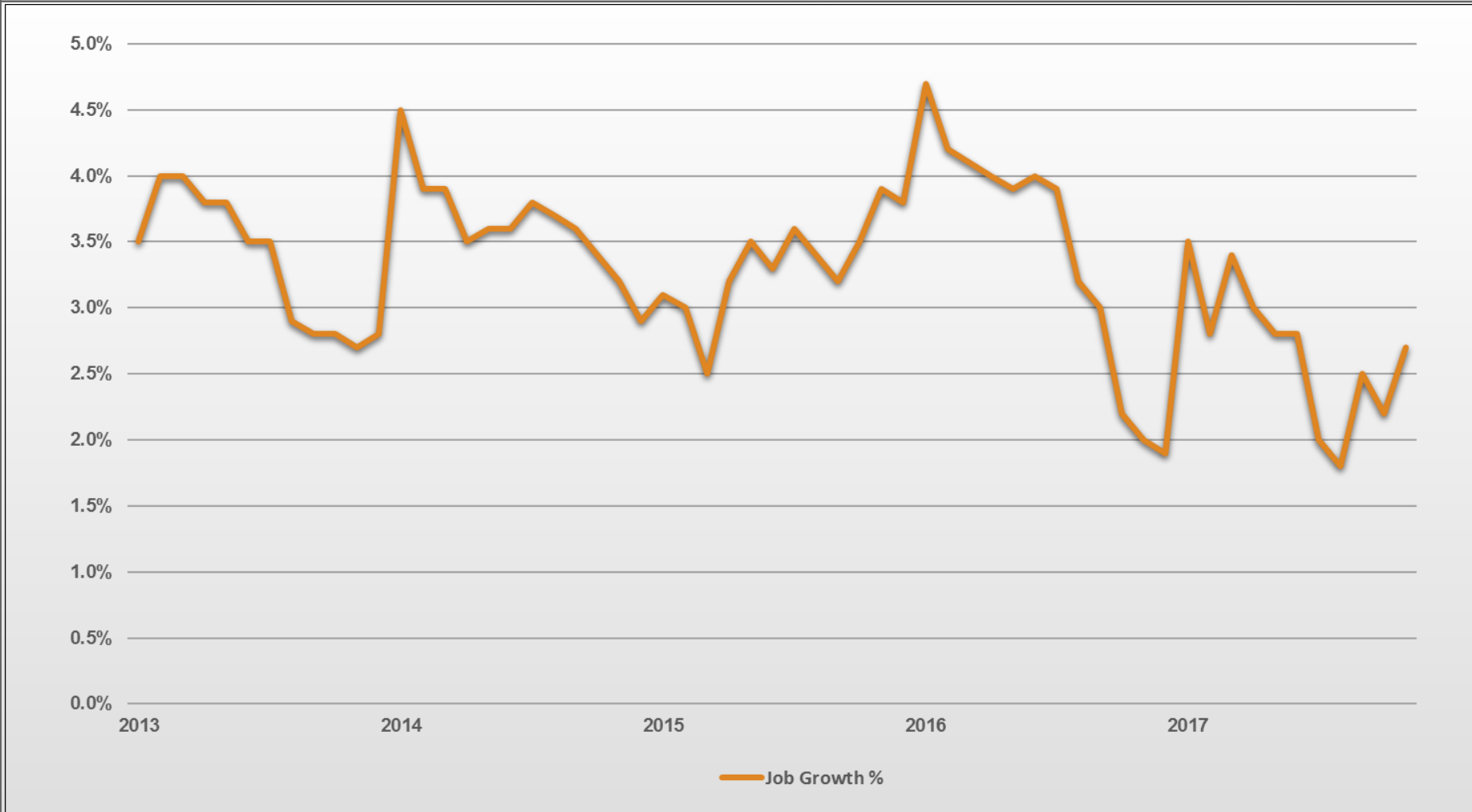
Total \$221.3M \$228.7M \$38.0M

Sales Tax Trend



6 Month Annual Growth **4.9%**
 6 Month Annual Growth **2.4%**
 6 Month Annual Growth **3.4%**

Job Growth Trend

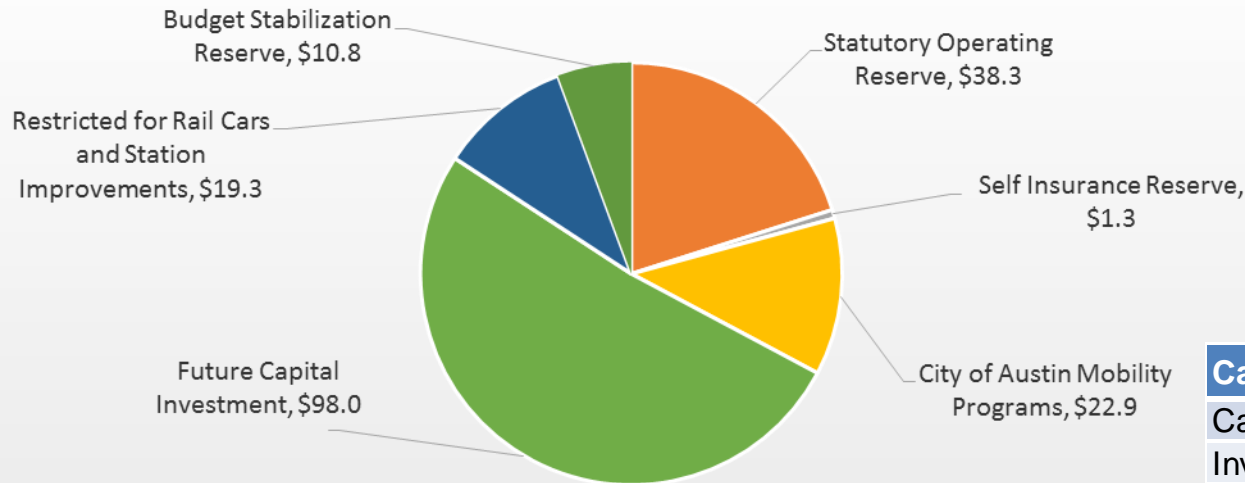


Operating Expense

\$' Million Category	FY18 Nov YTD Actual	FY18 Full Year Budget	% of Budget	Comments
<i>Revenue Hours</i>	<i>317,685</i>	<i>1,901,039</i>	<i>16.7%</i>	
<i>Revenue Miles</i>	<i>4,460,259</i>	<i>26,844,169</i>	<i>16.6%</i>	
Salaries and Benefits	\$6.9	\$42.2	16.4%	
Professional Services	1.6	22.0	7.3%	Timing of spending on contracts
Materials and Supplies	0.1	1.4	3.7%	
Fuel and Fluids	1.8	12.4	14.2%	\$83K favorable - \$1.96/gallon actual cost versus \$2.00/gallon budget
Utilities	0.3	3.2	10.3%	
Insurance	0.3	1.0	30.5%	Timing of premium payments at beginning of fiscal year
Taxes	0.2	0.0	0.0%	
Purchased Transportation	26.0	158.7	16.4%	
Lease/Rentals	0.3	2.0	14.2%	
Other Expenses	0.3	7.0	4.8%	Timing of software contract expense and unspent contingency
Total	\$37.8	\$250.0	15.1%	
<i>Cost per Revenue Hour</i>	<i>\$ 119.05</i>	<i>\$ 131.51</i>		

Cash, Investments and Reserves

Rounded in millions of dollars



Cash & Investments	
Cash and cash equivalents	\$76.4M
Investments	\$114.1M
Total	\$190.5M

Notes:

- Additional funding was allocated to the statutory operating and budget stabilization reserves based on the board approved funding formula. The statutory operating reserve equals 2 months of FY2017 estimated operating expenses. Contributions to the budget stabilization reserve began in February 2016 with \$7 million reserved in FY2016 and \$3 million in FY2017. An additional contribution of \$3 million is budgeted for FY2018 in quarterly installments of \$750,000 offset by board approved spending of \$2 million for Downtown Station Storm Water Improvements.
- Funds for future capital investment will be required to help address extensive FY2018 capital needs. The capital budget for FY2018 is \$152 million, with \$69 million funded by FY2018 income and \$83 million from reserves. Due to project delays \$60 million of the FY2017 capital budget was carried forward to FY2018. These capital improvements are needed to get caught up with the state of good repair of the community's transit infrastructure and to be in compliance with Federal regulations.

Capital Projects Summary

\$'000 Project Category	Expended	Outstanding Commitments	Budget	Expended & Committed as % of Budget	Comments
Commuter Rail	\$1,231	\$34,203	\$54,805	64.7%	Positive Train Control
Vehicles	5,366	3,290	15,121	57.2%	Bus Replacements - 11 Transit Buses
Information Technology	211	2,335	10,476	24.3%	Intelligent Transportation Systems Project
Real Estate	-	6	2,000	0.3%	
Facilities	536	20,848	51,827	41.3%	TIGER Grant Project
Freight Railroad	1	34	3,895	0.9%	
Property and Asset Mgmt	116	336	2,472	18.3%	
Contingency	-	-	4,662	0.0%	
Strategic Planning	-	-	5,200	0.0%	
Security	-	194	1,045	18.5%	
Total	\$7,461	\$61,245	\$151,503	45.3%	

Outstanding commitments are for the purchase orders that have been issued.

Questions/Discussion